



DEALER TRAINING – COMMERCIAL AND FLEET.

SELL MORE VEHICLES, MORE OFTEN, AT HIGHER PROFITS.

ULTIMATE BOOT CAMP

Two-day workshop for commercial salespeople. Learn the fundamental sales skills and leave with processes, tools, and leads.

MASTERS CLUB

Learn to offer Fleet Management Solutions through your dealership. Sell using the Fleet Analysis, the next level for your commercial & fleet department.

DYNASTY CLUB

Enjoy the Masters Club and send unlimited salespeople to the Ultimate Boot Camp, plus more! Most elite training package.

COMMERCIAL BDC CLUB

Build and focus your Commercial BDC to set fleet management appointments for the commercial salesperson. Manager check-ins included.

RECRUITING & TRAINING

We will find candidates, screen them, and send them to you. Comes with New Hire Training and support.

IN-DEALER CONSULTING

An in-depth evaluation of your commercial and fleet department (or department of choice). Implementation and accountability available.

MULTI-LOCATION TESTIMONIALS

"The Ultimate Boot Camp was a great experience; I learned a lot! They were really well-prepared and helped me understand all the different pieces that we need to put in place to make our dealership group successful. Now we have an actionable plan to take home and work through with our team, so I can't thank them enough for all the help these last couple days. We look forward to being successful in future, so thank you Ken and Will!"

Bryce Clary – Owner of Bud Clary Auto Group

"Partnering with One Nexus training program, along with some other industry relevant sales and marketing tools, allows us to generate business from all over the country!... I have had to pull some retail help over to commercial and fleet to tend to all of the leads!"

Bradley Bevelhimer – Director of Fleet Consulting of Huffines Auto Group

"I just wanted to say THANK YOU! I mentioned it already, but I really appreciate our partnership and how you are helping us to be better."

Dan Bryan – GM of Ricart to Business

CONTACT

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